

9th GPCA Supply Chain Conference Program

DAY 0 – Tuesday, 2 May 2017

11:00 – 17:00 Registration opens

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12:30 - 13:30 Networking lunch

13:30 – 16:00 Workshop: Procurement

13:30 - 13:50 Introductory presentation:

(Best practices in strategic sourcing for procurement function and link with global supply chains functions)

Timothy Williams, Senior Advisor, EPC Consulting

13:50 - 14:20 Procurement transformations

(Pre requisites to embark upon a procurement transformation program and key success factors for implementation, Deep dive into enabling E-procurement)

Ahmad Domyati, Senior Expertise and Improvement Specialist, Equate

Dr. Martin Kotula, Senior Director, Network Value Engineering MEE and EMEA-South, SAP Ariba

14:20 - 14:50 Nurturing local content

(Best practices to nurture local content in petrochemical industry with the backdrop of national transformation strategies and link to technology advancements)

Imran Hariri, Supply Chain Management Consultant, Saudi Aramco

14:50 - 15:10 Networking break

15:10 - 15:40 Group purchasing organization (GPO)

(Best practices to plan and implement GPO)

Marcos Mayo, VP, A.T. Kearney

15:40 - 16:00 Panel discussion and Q&A session

16:00 – 17:00 Networking session

Leaders of Tomorrow: How to build a career in supply chain? *(Students session)*

- 17:00 – 19:00** **How to build a career in Supply Chain**
(Potential options for SC careers in the GCC and globally)
Saleh Al Suwaiti, GM Procurement, Tasnee
Mohamed Mirza Al Hendi, VP - Purchasing and Expediting, Takreer

DAY 1- Wednesday, 3 May 2017

- 08:00 – 09:00** **Registration opens**

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Welcome coffee

- 09:00 – 09:20** **Welcome address**
Mohammad Husain, *President and CEO, EQUATE*

Session 1: Keynote session

- 09:20 – 09:40** **Keynote session - Building an agile and efficient GCC chemicals supply chain**
(Key challenges facing new petrochemical companies in the GCC and lessons learnt. Importance of robust supply chains in enabling start up and growth - with a focus on "agility" and "efficiency")
Ziad Al-Labban, CEO, Sadara Chemical Company
- 09:40 – 10:00** **Keynote Session - Digitizing the GCC's logistics Industry:**
(Overview of logistics industry in the GCC. Importance of technology for logistics service providers as a key enabler to increase "agility" and "efficiency" of supply chains)
Nathan Scott, Regional Head of IT - MEAC, Panalpina World Transport (Dubai) DWC – LLC

- 10:00 – 10:20** **Panel discussion and Q&A session**

- 10:20 – 10:50** **Networking break**

Session 2: Digitization: Building new business models

- 10:50 – 11:10** **Digital disruptions**
(Current trends in technology and business models across industries, embarking upon on a digital revolution)
John Straw, Senior Advisor, IBM
- 11:10 - 11:30** **How to "digitize" your supply chain**
(Key success factors to embark upon a digital transformation journey for your supply chain organization)
Manos Raptopoulos, COO - South Europe, Middle East and Africa, SAP
- 11:30 - 11:50** **Panel discussion and Q&A session**

11:50 - 12:20 **State of the global shipping industry and its impact on GCC chemical supply chains**
Christian Juul Nyholm, *Managing Director, Maersk Line (UAE, Qatar, Oman and Iran)*

12:20 - 12:40 **Q&A session**

12:40 – 14:00 **Networking lunch**
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Session 3: New supply chain technologies: Enhancing efficiency and agility

14:00 – 14:20 **Big Data as the game changer for logistics in the chemical industry-How will digitalization affect future supply chains?**

Ralph Muessig, *Senior Consultant, Camelot Management Consultants*

14:20 – 14:40 **Advanced Sales and Operations Planning - A Game changer for Volvo Construction Equipment**
(How to leverage big data and advanced analytics for sales and operations planning - the power of predictive analytics to increase supply chain "efficiency")
William GU, *VP, Volvo SDLG Distribution, Key Accounts, and Export Sales*

14:40 – 15:00 **Network optimization- Increasing supply chain agility**
(How to leverage big data and advanced analytics as well as other technological innovations to increase supply chain "agility" and address changing customer, volumes and destinations over time)
Richard Verity, *Partner, McKinsey & Company*

15:00 – 15:20 **Ensuring supply chain continuity in the face of a cyber attack**

Abdul Majid Shaikh, *Services Advisor and Digital transformation consultant, IBM*

15:20 – 15:40 **Panel discussion and Q&A session**

19:00 – 21:00 **Supply Chain Excellence Awards Ceremony and gala dinner**

Samir Al- Abdrabbuh, *VP of Global Supply, SABIC*

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08:00 – 09:00 Registration opens

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Welcome coffee

Session 4: Human technology interface in supply chain

- 09:00 - 09:20 **Keynote session - Role of organization structure in driving efficiency**
(Role of supply chain organization structure in driving efficiencies with a key focus on interfaces and links with other functions (e.g. procurement, IT, etc.)
Mrs. Hosnia Hashim, Deputy Chief Executive Officer – Olefins and Aromatics, PIC and Board Chairperson, EQUATE
- 09:20 – 09:40 **Impact of GCC national transformation strategies on supply chain**
(Impact of unique geographic location on global and local SC, based national transformation strategy of GCC countries)
Rachid Maalouli, Associate Partner, McKinsey & Company (Dubai)
- 09:40 – 10:00 **Panel discussion and Q&A session**
- 10:00 – 10:30 **Networking break**

Session 5: GCC supply chains: A sustainable transformation

- 10:30 – 10:50 **GCC talent and HC in enabling digitization of supply chains**
(Opportunities and challenges for human capital needs of SC organizations in the GCC with a focus on needs to implement latest "echnology")
Mareike Walter-Paschkowski, Regional Manager Middle East and Africa, Logistics Executive
- 10:50 – 11:10 **Trade facilitation agreement implementation in the GCC**
(Challenges and expectations going forward based on implementation of TFA in GCC)
Charles Julien, Counsel, White & Case LLP
- 11:10 - 11:30 **GPCA's Gulf SQAS program and dangerous goods road transport regulations taskforce updates**
Alan Izzard, Director, Responsible Care and Gulf SQAS, GPCA
- 11:30- 12:00 **Panel discussion and Q&A session**
- 12:00 - 12:15 **Closing remarks**
Dr. Abdulwahab Al-Sadoun, Secretary General, GPCA

12:15 - 14:30 **Networking lunch**
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Leaders of Tomorrow Program – Designed for Academia and Students

09:00 – 10:00	Registration and welcome coffee <u>Session 1: Introduction into supply chain management</u>
10:00 – 10:10	Introduction to Leaders of Tomorrow
10:10 – 10:40	Overview - Understanding Supply Chain Management Timothy Williams, <i>Senior Advisor, McKinsey&Co</i>
10:40 – 11:40	Interactive session and supply chain exercise
11:40 – 12:10	Different supply chain practices and key learnings from interactive session
12:10 – 12:30	Q&A
12:30 – 13:30	Lunch <u>Session 2: How to build a career in supply chain</u>
17:00 – 19:00	How to build a career in supply chain: Potential options for a career in supply chain in the GCC and globally Facilitated by: Saleh Al Suwaiti, <i>GM Procurement, TASNEE</i> Mohammed Mirza Al Hendi, <i>VP Purchasing and Expediting, Takreer</i>